

MONUMENT TOOLS

An overview by John Collier, Managing Director

There cannot be many firms in the hand tool industry who can say that they have been in the business for almost 125 years and that the firm, after 5 generations, is still privately owned by the founding family. The Monument Brand goes back to about 1908 when it was created and named after the monument to the Great Fire of London. Since 1931 Monument have continually produced a wide



John Collier checks the latest steel delivery from Sheffield

range of plumbing tools. Eight years ago, the factory relocated to larger premises in Hackbridge, Surrey, where the design and manufacture of a wide and varied product range is carried out.



Fabio Paris operating the CNC Turning Centre

Pipe cutters have been made by Monument for 50 years and our catalogue features 15 different models. They range from the 4 different traditionally styled adjustable types to the latest innovation of Monument Pipeslices

and the 15PC type automatic cutters. The latest addition to the range is the 28PC model which is designed specifically for the automatic cutting of 28mm copper pipe. Monument are also famous for their range of roofing tools based on a comprehensive assortment of 28 different dressing tools for the roofing industry.



Vacuum Blister Packing

Monument, under Managing Director John Collier, have invested heavily in plant and computers at their modern factory since the 1996 move to Hackbridge. Nearly 600 different manufacturing operations are carried out in the factory where a team of 50 are employed. The control and management of those operations involves



Skinpacking size 1 Pipe Cutters

the use of a paperless biometric and barcode time keeping system. The latest machine tool acquisition is a British built 8 axis 'computer numerically controlled' (CNC) turning centre which makes and finishes many components without them being touched by hand. Continual production coordination and product availability is achieved through computers using sophisticated forecasting methods. They control the amount of

finished and packaged products stored in the warehouse so that whenever possible the goods are on the shelf upon receipt of our distributors' orders.



Bob Marsh (Sales Manager) with MON22 and MON28 ready for packing

Monument are recognised worldwide as specialist manufacturers and suppliers of plumbing and heating installation tools, roofing tools, gas and pipe testing tools and drain cleaning equipment. Monument's international awareness is



Jonathan Collier (Marketing Director)
checks barcoded controls

demonstrated by the fact that they export to every continent. The Monument catalogue is neatly divided into coloured sections for ease of reference and can be downloaded from www.monument-tools.com.

Brand image, value for money and high quality are all important aspects of manufacturing because they influence end users' perception of the products. In recent years we

have upgraded our packaging to create a presentation continuity across our range so that the products are instantly recognisable as Monument.

Toolbank list almost 200 Monument products, but we manufacture over 700 items as shown in the Monument catalogue. Non-listed items are available 'as specials' from Toolbank with the minimum of delay. The 54-page Monument catalogue is available ex-stock from Toolbank - free of charge.



Hand Assembly of Automatic Pipe Cutters

Monument Support for 'Premier Toolbank Stockists'

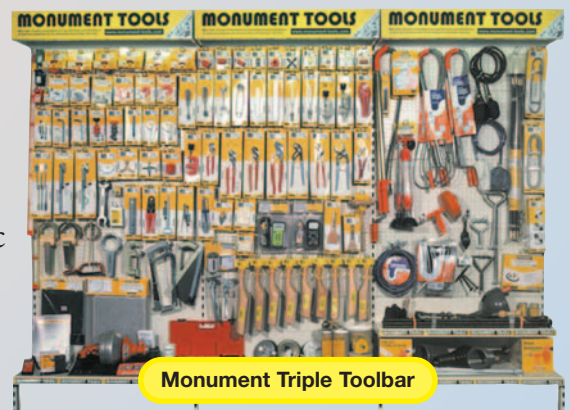


Assembling Pipe Cutters

Monument exhibited at the 5-day Interbuild exhibition at the NEC in April when many 1,000's of tool buying tradesmen attended. We were pleased to support PTS members by handing the PTS 'postcard' advertisement to all visitors to our stand. Visitors to our factory reception area will see the same literature available for them to collect.

Monument produce over 1 million items of packaging every

year, and every Monument product displays the www.monument-tools.com web address, which is also featured in all our advertising. Monument are enthusiastic supporters of the PTS chain and our website features a direct link enabling visitors to our site to switch to the 'Premier Toolbank Stockists' directory, or the 'Toolbank



Monument Triple Toolbar

Express Home Shopping' pages on the Toolbank website. Telephone enquiries from consumers seeking stockists of Monument products are processed by our staff supplying information from the PTS directory.



John Collier in the Injection Moulding Area

We have proof that our support for PTS members has produced extra sales, and we can assure you of our continued backing and strong association with such a substantial retail network. *John Collier - Managing Director*